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Commissioner

Richard A. Sayward, Sr.
Chief Water Treatment Plant
Operator

TOWN OF BETHLEHEM

Albany County - New York

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September 10, 2004

Sandra Ambirs
Naval Research Laboratory
Trumbo Point
Bldg F 14
Fleming Key
Key West, Florida 33040

Dear Ms, Sandra Ambirs,

A few weeks Danny Warren from A & W Maintenance called me and asked I would be so kind to send you a letter and let you know about our experience with using Danny coating system on a water treatment clarifier at our main water treatment plant. But before I go on I would like to give you some history about our facility. The water treatment plant is located in upstate NY, a few miles south of the City of Albany in the rural Town of New Scotland. The climate in this area goes from one extreme to the next. During the summer months we will see temperatures in the upper 90s and in the winter we will see temperatures -0 degrees. Not the best conditions for a water clarifier.

A couple of years ago our #5 clarifier that is located outside of the main water treatment plant became in operable, the reason was severe rusting. This clarifier was built in 1975 and at the time of construction was coated with the conventional primer and paint system. This clarifier had been in and out service over the next 15 years with no other coating ever being applied. You could only imagine the damage that had occurred. There was severe pitting in walls of the clarifier as well as holes in the collection trough.

It was obvious that major repairs were needed before we could put this clarifier into service. Our consultant Robert Ganley PE looked at a couple of options one being replacement of the steel that was beyond repair and the second was to use the use the coating system that A & W maintenance has. After some cost comparison steel VS coating we found that it was cheaper to go with Danny's coating system.

With Danny's coating system there was no need for replacement of any corroded steel. The coating was applied over sand blasted steel and it filled in the holes and the pitting.

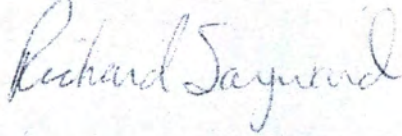
The clarifier has now been in service for a couple years operating 24 -7. The area of the clarifier that is above water level shows no signs of failing

Within a couple years our treatment will under go complete rehab and our plans are to use Danny's coating system again in another clarifier.

From my experience with the coating system that Danny Warren has is nothing but great. If you should get a chance to use Danny's coatings my feeling is that you will be very pleased with the product.

Sandra if you are in need of more info or if you should have any questions please feel free to call.

Sincerely

A handwritten signature in cursive script that reads "Richard Sayward". The signature is written in dark ink and is centered below the word "Sincerely".

Richard Sayward; Chief Water Treatment Plant Operator